

## Financial Results Second Quarter 2017

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### 1. Relevant Facts

- On May 5<sup>th</sup>, payment of the dividends corresponding to one dividend per share of \$396.08 was completed. A total of \$57,327 million were paid in shares and COP 34,438 in cash. The total dividends paid corresponds to 155% of profits of 2S-16.
- On June 30, Fitch Ratings affirmed the local rating of Corficolombiana AAA with a Stable Perspective and the international rating BBB, reviewing the perspective from Negative to Stable.
- In the Separate Income Statements, the net profit dropped 55% a/a reaching COP 52,269 million in 2Q-17, mainly explained by a drop in Equity Method related to Episol. Otherwise, the profit in trading of investments in fixed income securities presented a positive evolution going from COP 32,442 million in 1Q-17 to COP 62,576 million in 2Q-17.
- The average tenor of Corficolombiana CDs continues to increase, from 2.58 years in 2Q-16 to 3.65 years in 2Q-17. In addition, we maintain our strategy of market risk reduction through a reduction in the nominal value of fixed income investments, mainly TES.
- The consolidated EBITDA of 2Q-17 reached COP 538,553 million (-5.6% a/a), mainly explained by the energy and gas sector whose EBITDA reached COP 362,822 million.

### Portfolio of Equities Investments

#### Energy and Gas

- The first regasification in the SPEC plant took place on May 11, injecting 60 million cubic feet per day to the National Transportation System of the Atlantic Coast, marking a milestone by initiating consumption of imported gas in the country.

#### Road Concessions

- The average daily traffic in the road concessions that are in operation grew by 2.5% a/a during first semester of 2017.
- Between January and June 2017, equity contributions of COP 187 billion were made to the four 4G concession projects, for a total contribution up to June of COP 610 billion.

#### Hoteles Estelar

- The construction of Hotel Square in Medellin, where Hoteles Estelar will be the operator, continues to move forward and it is expected to start operation in the first quarter of 2018.

#### Financial Subsidiaries

- In July Maria del Pilar Reyes was ratified as president of Leasing Corficolombiana. Mrs. Reyes held previously the financial and administrative manager position and has been working at the company for 27 years.

#### Ruta del Sol Concession

- As of June, the payment of more than 70% to employees and over 65% of the balance to suppliers was reached. On the other hand, in the last session of the Arbitration Tribunal held on August 3, the ANI disregarded the liquidation formula included in the termination and liquidation agreement subscribed with that entity on February 22.
- On August 23, a measure of preventive detention was placed against the former president of Corficolombiana Jose Elias Melo, who did not accept the charges alleged. On this particular, we reiterate that the investigations made in relation with this issue established that neither Corficolombiana nor its subordinates participated in the corruption practices associated with the Ruta del Sol II concession contract. Grupo Aval's corporate policies, applicable to Corficolombiana and its subsidiaries strictly demand compliance with legal provisions.

## 2. Separate Financial Statements

### Financial Results

COP MM	2Q-16 Update.	1Q-17	2Q-17	1S-16	1S-17	2Q-17 / 2Q-16	1S-17 / 1S-16
<b>Operating Revenue</b>	<b>323,997</b>	<b>232,644</b>	<b>207,603</b>	<b>613,903</b>	<b>440,247</b>	<b>36%</b>	<b>-28%</b>
Profit on Investment Trading, FX and Derivatives	82,490	32,442	62,576	174,270	95,018	-24%	-45%
Interbank borrowings and overnight funds, Repos and Other Interests	57,385	30,507	27,776	83,441	58,283	-52%	-30%
Money market	12,794	5,191	4,504	19,093	9,695	-65%	-49%
Repos	24,126	7,416	8,456	29,759	15,872	-65%	-47%
Other Interests	20,465	17,900	14,816	34,589	32,716	-28%	-5%
Commissions revenue	10,955	3,364	1,462	14,965	4,826	-87%	-68%
Dividends	3	42,366	567	17,494	42,933	N/A	145%
<i>EEB</i>	-	32,388	-	7,994	32,388	N/A	305%
<i>Natural Gas</i>	-	4,633	-	4,402	4,633	N/A	5%
<i>Others</i>	3	5,345	567	5,098	5,912	N/A	16%
Equity Method	173,164	123,965	115,222	307,031	239,187	-33%	-22%
<i>Energy &amp; Gas</i>	84,932	83,770	76,970	161,174	160,740	-9%	0%
<i>Infrastructure</i>	81,535	35,213	33,010	135,582	68,223	-60%	-50%
<i>Hospitality</i>	4,321	1,810	3,622	6,829	5,432	-16%	-20%
<i>Agroindustry</i>	2,864	-684	-4,076	4,349	-4,760	-242%	-209%
<i>Financial</i>	-892	3,003	5,289	-1,937	8,292	693%	528%
<i>Others</i>	405	853	407	1,034	1,260	1%	22%
Income in Sale of Equity Investments	0	0	0	16,702	0	N/A	N/A
<b>Financial Expenses</b>	<b>174,620</b>	<b>111,391</b>	<b>111,956</b>	<b>302,328</b>	<b>223,347</b>	<b>-36%</b>	<b>-26%</b>
Interests – Equity Investment Funding	34,197	43,595	39,978	63,595	83,572	17%	31%
Interests - Treasury Funding	140,423	67,796	71,978	238,733	139,775	-49%	-41%
<b>Provisions, net</b>	<b>4,147</b>	<b>3,333</b>	<b>13,538</b>	<b>4,188</b>	<b>16,871</b>	<b>226%</b>	<b>303%</b>
<b>Net Financial Revenue</b>	<b>145,230</b>	<b>117,920</b>	<b>82,109</b>	<b>307,387</b>	<b>200,029</b>	<b>-43%</b>	<b>-35%</b>
<b>Administrative Expenses</b>	<b>21,614</b>	<b>22,419</b>	<b>22,651</b>	<b>42,528</b>	<b>45,070</b>	<b>5%</b>	<b>6%</b>
Personnel Expenses	10,185	10,683	10,978	20,518	21,661	8%	6%
Commissions and Fees	3,816	2,426	4,360	6,663	6,786	14%	2%
General Expenses	7,613	9,310	7,313	15,347	16,623	-4%	8%
<b>Other Revenue/Expenses</b>	<b>-1,458</b>	<b>-4,807</b>	<b>-2,389</b>	<b>-3,017</b>	<b>-7,196</b>	<b>-64%</b>	<b>-139%</b>
<b>Income before Taxes</b>	<b>122,158</b>	<b>90,694</b>	<b>57,069</b>	<b>261,842</b>	<b>147,763</b>	<b>-53%</b>	<b>-44%</b>
Income tax	5,441	6,750	4,800	12,421	11,550	-12%	-7%
<b>Net Income</b>	<b>116,717</b>	<b>83,944</b>	<b>52,269</b>	<b>249,421</b>	<b>136,213</b>	<b>-55%</b>	<b>-45%</b>

During 2Q-17, operating revenue decreased 36% a/a reaching COP 440.3 billion as of 1S-17. This variation reflects a reduction in the Equity Method related to Episol, due to the termination of the Ruta del Sol concession contract. In addition, the agroindustry sector was affected by the results of Pajonales, due to a decrease in rice prices and delay rice planting related to rainy season, and by a deceleration in the sales of Pizano. On the other hand, the financial sector reflects an improvement of both Leasing and Fiduciaria Corficolombiana.

The profit on investment trading, FX and derivatives had a positive evolution going from COP 32,442 million in 1Q-17 to COP 62,576 million in 2Q-17, in line with the reduction in Central Bank rates and the behavior of inflation.

Interest expenses decreased 36% a/a as a result of a reduction in resources required to fund the fixed income investment portfolio and of lower interest rates. The increase of 226% a/a in provisions is mainly explained by a provision of COP 10 billion recorded in 2Q-17 in relation to a guarantee issued to Electricaribe, reaching a total provision for this concept as of June 2017 of COP 23,744 million. The total exposure of Corficolombiana with Electricaribe is COP 78 billion. By the end of the year, the financial sector shall have provisioned up to 80% of the outstanding debt with Electricaribe, which would imply for Corficolombiana additional provisions of COP 39 billion during the year.

As a result of the behavior performance of the operating revenue, the net financial revenue decreased 43% a/a from COP 145,230 million in 2Q-16 to COP 82,109 million in 2Q-17 and the net profit reached COP 52,269 million, resulting in a decrease in ROAE from 10.3% in 2Q-16 to 9.0% in 2Q-17.

Indicators	2Q-16 Update	1Q-17	2Q-17	1S-16	1S-17
Net financial revenue / Operating Revenue	44.8%	50.7%	39.6%	50.1%	45.4%
Administrative Expenses / Net Financial Revenue	14.9%	19.0%	27.6%	13.8%	22.5%
ROAE	10.3%	6.6%	9.0%		
ROAA	3.5%	3.1%	3.3%		

Note: ROAA and ROAE calculated as the profit of the last twelve months over asset and average equity of the same period. In 2Q-17, it does not include the impairment of CRDS since it is not recurrent.

### Statement of Financial Position

At a separate level, the assets in 2Q-17 reached COP 8.6 trillion, a decrease of 15.2% compared to the same period of the previous year. This reduction is mainly explained by a reduction of the fixed income portfolio, variation related to the disinvestment of the portfolio available for sale in accordance with the business model and market opportunities.

COP MM	2Q-16 Update	1Q-17	2Q-17	2Q-17 / 2Q-16	2Q-17 / 1Q-17
<b>Assets</b>	<b>10,118,618</b>	<b>8,556,166</b>	<b>8,576,364</b>	<b>-15.2%</b>	<b>0.2%</b>
<b>Cash + Interbank F.</b>	<b>1,667,664</b>	<b>1,584,279</b>	<b>1,629,747</b>	<b>-2.3%</b>	<b>2.9%</b>
Cash	1,227,662	1,323,306	1,139,928	-7.1%	-13.9%
Interbank Funds	440,002	260,973	498,819	11.3%	87.7%
<b>Investments</b>	<b>8,177,441</b>	<b>6,542,919</b>	<b>6,678,036</b>	<b>-18.3%</b>	<b>2.1%</b>
Subordinates & Associated companies	3,306,882	3,722,188	3,972,135	20.1%	6.7%
<i>Energy &amp; Gas</i>	<i>1,397,086</i>	<i>1,469,256</i>	<i>1,492,042</i>	<i>6.8%</i>	<i>1.6%</i>
<i>Infrastructure</i>	<i>1,061,560</i>	<i>1,400,764</i>	<i>1,531,514</i>	<i>44.3%</i>	<i>9.3%</i>
<i>Hospitality</i>	<i>280,032</i>	<i>292,768</i>	<i>297,745</i>	<i>6.3%</i>	<i>1.7%</i>
<i>Agroindustry</i>	<i>362,398</i>	<i>362,219</i>	<i>434,999</i>	<i>20.0%</i>	<i>20.1%</i>
<i>Financial</i>	<i>169,609</i>	<i>171,884</i>	<i>181,703</i>	<i>7.1%</i>	<i>5.7%</i>
<i>Others</i>	<i>36,196</i>	<i>25,297</i>	<i>34,131</i>	<i>-5.7%</i>	<i>34.9%</i>
Other Equities Investments	829,036	804,259	877,624	5.9%	9.1%
Fixed Income Investments + Derivatives	4,041,523	2,016,472	1,828,277	-54.8%	-9.3%
<b>Other Assets</b>	<b>273,513</b>	<b>428,968</b>	<b>268,581</b>	<b>-1.8%</b>	<b>-37.4%</b>

Despite the impairment on the investment in Ruta del Sol Concession recorded at the end of 2016, investment in Subordinated and Associated Companies grew by 20% compared to 2Q-16 as a result of the capitalizations made in relation with the 4G projects.

COP MM	2Q-16 Update	1Q-17	2Q-17	2Q-17 / 2Q-16	2Q-17 / 1Q-17
<b>Liabilities</b>	<b>7,198,526</b>	<b>5,540,308</b>	<b>5,434,732</b>	<b>-24.5%</b>	<b>1.9%</b>
<b>Deposits and Current Liabilities</b>	<b>3,055,722</b>	<b>3,264,525</b>	<b>3,193,231</b>	<b>4.5%</b>	<b>-2.2%</b>
CDs	2,550,352	2,535,986	2,670,691	4.7%	5.3%
Savings and other funds at sight	505,370	728,539	522,540	3.4%	-28.3%
<b>Money Market Operations</b>	<b>3,781,433</b>	<b>2,178,577</b>	<b>2,132,367</b>	<b>-43.6%</b>	<b>-2.1%</b>
<b>Other Liabilities</b>	<b>361,371</b>	<b>97,206</b>	<b>109,134</b>	<b>-69.8%</b>	<b>12.3%</b>
<b>Equity</b>	<b>2,920,092</b>	<b>3,015,858</b>	<b>3,141,632</b>	<b>7.6%</b>	<b>3.8%</b>

Liabilities related to the funding of the fixed income portfolio are reduced during the period due to the aforementioned reduction in that portfolio, including the money market operations. In relation with funding, it is important to mention that the CDs average tenor has increased from 2.6 years in 2Q-16 to 3.6 years in 2Q-17. In the same way, and in line with market conditions, during 2017 there has been a reduction of more than 100 basis points in the average cost of CDs and savings accounts.

Equity continues to strengthen with the capitalizations made and the profits of the year. 62.5% of the value of dividends decreed in March was paid in shares, which means a capitalization of 97.2% of profits from 2S-16.

### 3. Consolidated Financial Statements

#### Financial Results

The consolidated EBITDA in 2Q-17 was COP 538,553 million (-5.6% a/a), decrease mainly explained by a reduction in the EBITDA of the infrastructure and agroindustry sectors.

COP MM	2Q-16 Update	1Q-17	2Q-17	1S-16	1S-17	2Q-17 / 2Q-16	1S-17 / 1S-16
Revenue from Sale of Goods and services	1,617,853	1,369,197	1,412,848	3,106,264	2,782,045	-12.7%	-10.4%
Revenue Financial Asset (Concession) Promigas	45,324	45,070	57,122	86,988	102,192	26.0%	17.5%
Cost of Sales and Services	1,023,649	825,323	848,406	2,000,748	1,673,729	-17.1%	-16.3%
<b>Real Sector Gross Margin</b>	<b>639,528</b>	<b>588,944</b>	<b>621,563</b>	<b>1,192,504</b>	<b>1,210,507</b>	<b>-2.8%</b>	<b>1.5%</b>
<b>Equity Method and Dividends</b>	<b>79,987</b>	<b>82,013</b>	<b>47,292</b>	<b>161,844</b>	<b>129,305</b>	<b>-40.9%</b>	<b>-20.1%</b>
<b>Margin from Financial Activities</b>	<b>-86,058</b>	<b>-78,334</b>	<b>-100,477</b>	<b>-134,608</b>	<b>-178,812</b>	<b>16.8%</b>	<b>32.8%</b>
Interests Revenue, net of provisions	92,050	96,288	58,961	147,639	155,250	-35.9%	5.2%
Interests Expense	292,122	242,203	238,874	521,753	481,077	-18.2%	-7.8%
Other Financial Revenue, net	114,015	67,580	79,436	239,506	147,016	-30.3%	-38.6%
Personnel and General Expenses	218,893	221,890	230,022	419,361	451,912	5.1%	7.8%
Depreciations, Amortizations and Provisions	128,650	94,903	108,398	200,624	203,301	-15.7%	1.3%
Other Revenues / Expenses	35,938	9,806	8,820	47,065	18,626	-75.5%	-60.4%
<b>EBITDA</b>	<b>570,361</b>	<b>514,630</b>	<b>538,553</b>	<b>1,073,636</b>	<b>1,053,183</b>	<b>-5.6%</b>	<b>-1.9%</b>
<b>Net Revenue of Real Sector</b>	<b>312,847</b>	<b>233,310</b>	<b>207,299</b>	<b>595,826</b>	<b>440,610</b>	<b>-33.7%</b>	<b>-26.1%</b>
<b>Net income before taxes</b>	<b>321,852</b>	<b>285,635</b>	<b>238,778</b>	<b>646,821</b>	<b>524,413</b>	<b>-25.8%</b>	<b>-18.9%</b>
Income tax	88,413	104,316	103,399	194,624	207,714	16.9%	6.7%
<b>Net Income</b>	<b>233,439</b>	<b>181,319</b>	<b>135,379</b>	<b>452,197</b>	<b>316,699</b>	<b>-42.0%</b>	<b>-30.0%</b>
<b>Controlling Net income</b>	<b>131,259</b>	<b>83,012</b>	<b>44,274</b>	<b>257,017</b>	<b>127,286</b>	<b>-66.3%</b>	<b>-50.5%</b>

Note: Revenue for sale of goods and services includes in 2017 revenue for SPEC leasing and in 2016 revenue from non-banking lending activities by Promigas.

Methodologic Note: An adjustment was made in the methodology for the calculation of the EBITDA corresponding to the deperation of some accounts s (revenues and expenses) that do not represent operating cash of the companies. In addition, the homologation between the real sector and the financial activities accounts was reviewed and adjusted, which ended up generating changes in the result of the EBITDA, but which better reflect the operating performance of the companies. As a result, the EBITDA of COP 496,944 for 1Q-16 and COP 479,037 for 1Q-17 that we had calculated for the presentation of results 1Q-17 changes to COP 503,275 and COP 514,630, respectively.

The contributions per sector to the consolidated financial results of 2Q-17 is presented below, where the contributions of the energy and gas and infrastructure sectors stand out.

COP MM	Financial	Energy	Infrastructure	Hospitality	Agroindustry	Others	Adjustments & Eliminations	Total
Income from Non-financial Sector, net		127,724	80,539	5,875	-3,732	654	-3,761	207,299
EBITDA	28,838	362,822	133,045	8,613	-646	737	5,145	538,553
Net Income	-63,472	165,165	41,404	3,507	-9,667	482	-2,039	135,379
Controlling Net Income	-63,472	154,118	35,404	3,087	-9,574	482	-75,772	44,274

Income from Non-Financial Sector, net: Gross Operating Margin, excluding SPEC leasing and Financial Asset (concession) of Promigas - Personnel and General Expenses - Depreciations and Amortizations + Other Revenues and Expenses.

### Energy & Gas

COP MM	2Q-16 Update.	1Q-17	2Q-17	1S-16	1S-17	2Q-17 / 2Q-16	1S-17 / 1S-16
Revenue from Sale of Goods and Services	982,530	802,856	840,819	1,879,811	1,643,675	-14.4%	-12.6%
Revenue Financial Asset (concession) Promigas	45,324	45,070	57,122	86,988	102,192	26.0%	17.5%
Cost of Sales and Services	657,472	486,776	522,136	1,287,578	1,008,912	-20.6%	-21.6%
<b>Gross Operating Margin</b>	<b>370,382</b>	<b>361,151</b>	<b>375,804</b>	<b>679,221</b>	<b>736,955</b>	<b>1.5%</b>	<b>8.5%</b>
<b>Equity Method and Dividends</b>	<b>43,552</b>	<b>34,979</b>	<b>41,693</b>	<b>77,043</b>	<b>76,672</b>	<b>-4.3%</b>	<b>-0.5%</b>
<b>Margin from Financial Activities</b>	<b>-60,750</b>	<b>-65,077</b>	<b>-68,926</b>	<b>-108,278</b>	<b>-134,003</b>	<b>-13.5%</b>	<b>-23.8%</b>
Financial Revenue, Net of Provisions	14,295	29,727	19,040	30,259	48,767	33.2%	61.2%
Interest Expenses	75,045	94,804	87,966	138,537	182,770	17.2%	31.9%
Personnel and General Expenses	59,752	57,646	72,687	113,847	130,333	21.6%	14.5%
Depreciations, Amortizations and Provisions	65,322	44,671	50,242	83,483	94,913	-23.1%	13.7%
Other Revenues / Expenses	7,607	4,678	1,291	5,254	5,969	-83.0%	13.6%
<b>EBITDA</b>	<b>359,734</b>	<b>359,576</b>	<b>362,822</b>	<b>652,006</b>	<b>722,398</b>	<b>0.9%</b>	<b>10.8%</b>
<b>Net income before taxes</b>	<b>235,716</b>	<b>233,414</b>	<b>226,933</b>	<b>455,909</b>	<b>460,347</b>	<b>-3.7%</b>	<b>1.0%</b>
Income tax	65,187	55,049	61,768	120,792	116,816	-5.2%	-3.3%
<b>Net Income</b>	<b>170,529</b>	<b>178,365</b>	<b>165,165</b>	<b>335,117</b>	<b>343,531</b>	<b>-3.1%</b>	<b>2.5%</b>
Minority interest	4,144	16,421	11,048	12,961	27,469	166.6%	111.9%
<b>Controlling Net Income</b>	<b>166,385</b>	<b>161,944</b>	<b>154,118</b>	<b>322,156</b>	<b>316,062</b>	<b>-7.4%</b>	<b>-1.9%</b>

Note: Revenue from sale of goods and services includes revenue for SPEC leasing in 2017: COP 54,087.3 million in 1Q-17 and COP 69,320 in 2Q-17. In 2016, it includes revenue for non-banking lending activities.

The EBITDA calculation includes the revenues from non-banking lending activities (Brilla), recorded in Financial Revenue, net of Provisions.

The energy and gas sector, led by Promigas, showed a reduction in revenues related to a lower exchange rate in 2017 and the fact that during 1S-16 a greater volume of gas was commercialized

due to “El Niño” phenomenon, a reduction that was partially offset in 2017 by the entry into operation at 100% of the regasification plant SPEC in Cartagena and the expansion of the gas pipeline at the south of the coast. In addition, there is an accounting effect since in 2016, the revenue for non-banking lending activities (Brilla), which in 1S-16 totaled COP 36,835 million, was recorded in Revenue from Sale of Goods and Services and in 2017 it was accounted for in Financial Revenue.

The distribution business continues to grow with a total number of connected users exceeding 3.8 million in comparison with 3.6 in the same period of the previous year. As a result of the lower costs of transportation given the lower volume of gas commercialized and of an increase in the revenue for financial asset (concessions), there is a 1.5% a/a increase in the gross operating margin for 2Q-17.







The margin from financial activities mainly reflects an increase in the interest expenses of Promigas, given the bonds issued in 3Q-16 for COP 500 billion and a syndicated loan for USD 102 million disbursed in 1Q-17, as well as the financing of SPEC for USD 90 million.

The EBITDA of the sector remains relatively stable during the quarter in comparison with the same period of the previous year, with an increase of 0.9%.

#### Infrastructure

COP MM	2Q-16 Update.	1Q-17	2Q-17	1S-16	1S-17	2Q-17 / 2Q-16	1S-17 / 1S-16
Revenue from Sale of Goods and Services	485,355	413,982	422,735	923,305	836,717	-12.9%	-9.4%
Cost of Sales and Services	291,576	257,886	240,425	561,176	498,311	-17.5%	-11.2%
<b>Gross Operation Margin</b>	<b>193,779</b>	<b>156,096</b>	<b>182,310</b>	<b>362,130</b>	<b>338,406</b>	<b>-5.9%</b>	<b>-6.6%</b>
<b>Equity Method and Dividends</b>	<b>33,455</b>	<b>3,648</b>	<b>2,071</b>	<b>60,183</b>	<b>5,719</b>	<b>-93.8%</b>	<b>-90.5%</b>
<b>Margin from Financial Activities</b>	<b>-18,889</b>	<b>1,854</b>	<b>-10,837</b>	<b>-34,039</b>	<b>-8,984</b>	<b>42.6%</b>	<b>73.6%</b>
Financial Revenue, net	2,813	9,809	8,939	6,370	18,748	217.7%	194.3%
Interest Expense	21,702	7,955	19,776	40,409	27,731	-8.9%	-31.4%
Personnel and General Expenses	53,923	47,931	52,968	100,683	100,899	-1.8%	0.2%
Depreciations, Amortizations and Provisions	46,599	47,772	50,467	93,748	98,239	8.3%	4.8%
Other Revenues / Expenses	3,048	2,637	1,665	5,433	4,302	-45.4%	-20.8%
<b>EBITDA</b>	<b>177,355</b>	<b>114,440</b>	<b>133,045</b>	<b>327,858</b>	<b>247,485</b>	<b>-25.0%</b>	<b>-24.5%</b>
<b>Net Income before taxes</b>	<b>110,872</b>	<b>68,532</b>	<b>71,773</b>	<b>199,277</b>	<b>140,305</b>	<b>-35.3%</b>	<b>-29.6%</b>
Income tax	21,746	32,268	30,369	51,098	62,637	39.7%	22.6%
<b>Net Income</b>	<b>89,126</b>	<b>36,264</b>	<b>41,404</b>	<b>148,179</b>	<b>77,668</b>	<b>-53.5%</b>	<b>-47.6%</b>
Minority interest	13,455	3,450	6,000	17,444	9,450	-55.4%	-45.8%
<b>Controlling Net Income</b>	<b>75,671</b>	<b>32,814</b>	<b>35,404</b>	<b>130,735</b>	<b>68,218</b>	<b>-53.2%</b>	<b>-47.8%</b>

The revenue from sale of goods and services drops mainly because in 2017 there are no construction revenues related to Ruta del Sol. The average daily traffic in the six concessions already in operation stays relatively stable during the first semester of 2017 in comparison with the same period of the previous year.

Concession	TPD 2Q-16	TPD 2Q-17	TPD 1S-16	TPD 1S-17	1S-17 / 1S-16
 COVIANDES CONCESIONARIA VIAJES NOROCCIDENTALES	27,980	30,029	30,357	30,899	1.8%
 COPESA	24,506	25,532	24,403	25,218	3.3%
 Pisa	29,503	31,530	31,027	31,971	3.0%
 CONCESIONARIA PANAMERICANA	4,713	4,995	4,999	4,987	-0.2%
 Concesionaria Vial del Pacifico	6,815	7,012	6,898	7,277	5.5%
 Concesionaria Vial del Oriente	13,902	14,857	14,815	15,002	1.3%
<b>Total</b>	<b>107,419</b>	<b>113,955</b>	<b>112,499</b>	<b>115,354</b>	<b>2.5%</b>

The decrease of 93.8% a/a in revenue by the equity method and dividends is mainly due to the fact that in 2017 there is no longer revenue in Episol corresponding to the participation it had until December 2016 in Ruta del Sol Concession.

The EBITDA of the sector shows a decrease of 25% a/a in 2Q-17, reaching COP245,422 million in the first semester of the year.

### Hospitality

COP MM	2Q-16 Update	1Q-17	2Q-17	1S-16	1S-17	2Q-17 / 2Q-16	1S-17 / 1S-16
Revenue from Sale of Goods and Services	72,953	80,404	75,997	150,460	156,401	4.2%	3.9%
Cost of Sales and Services	22,867	27,589	28,227	45,806	55,816	23.4%	21.9%
<b>Gross Operation Margin</b>	<b>50,087</b>	<b>52,815</b>	<b>47,769</b>	<b>104,654</b>	<b>100,584</b>	<b>-4.6%</b>	<b>-3.9%</b>
<b>Equity Method and Dividends</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>-</b>	<b>N/A</b>	<b>N/A</b>
<b>Margin from Financial Activities</b>	<b>-3,418</b>	<b>-2,405</b>	<b>-1,871</b>	<b>-6,896</b>	<b>-4,276</b>	<b>45.3%</b>	<b>38.0%</b>
Financial Revenue, net	288	254	797	203	1,051	176.9%	416.7%
Interests Expense	3,706	2,659	2,668	7,099	5,327	-28.0%	-25.0%
Personnel and General Expenses	39,034	43,982	40,333	82,302	84,315	3.3%	2.4%
Depreciations, Amortizations and Provisions	3,064	3,064	3,140	6,065	6,204	2.5%	2.3%
Other Revenues / Expenses	3,506	1,301	1,580	3,658	2,881	-55.0%	-21.3%
<b>EBITDA</b>	<b>13,199</b>	<b>10,116</b>	<b>8,613</b>	<b>24,650</b>	<b>18,729</b>	<b>-34.7%</b>	<b>-24.0%</b>
<b>Net Income before taxes</b>	<b>8,077</b>	<b>4,665</b>	<b>4,005</b>	<b>13,049</b>	<b>8,670</b>	<b>-50.4%</b>	<b>-33.6%</b>

Income tax	1,767	1,596	498	2,626	2,094	-71.8%	-20.3%
<b>Net Income</b>	<b>6,310</b>	<b>3,069</b>	<b>3,507</b>	<b>10,423</b>	<b>6,576</b>	<b>-44.4%</b>	<b>-36.9%</b>
Minority interest	570	937	419	1,730	1,356	-26.5%	-21.6%
<b>Controlling Net Income</b>	<b>5,740</b>	<b>2,132</b>	<b>3,087</b>	<b>8,693</b>	<b>5,219</b>	<b>-46.2%</b>	<b>-40.0%</b>

The hospitality sector has a reduction in the gross operating margin of 4.6% a/a as a result of a lower occupancy (56% in 2Q-16 vs. 53% in 2Q-17), although the number of rooms sold grew 5% a/a. As a result, the EBITDA of the sector had a decrease of 34.7% a/a in 2Q-17.

The construction of Hotel Square in Medellin, in which Hoteles Estelar will be the operator, continues to move forward and it is expected to start operations in the first semester of 2018.

#### Agroindustry

In agroindustry, the gross operating margin of Pajonales has been affected by a delay in crop cycle, an effect that must be compensated throughout the year. In Pizano the transporters strike and the winter wave of 2016 generated a negative cash impact that affected production in 1S-17. However, a capitalization and working capital reestablishment plan was put in place in Pizano, therefore the results are expected to progressively improve during the second half of 2017.

COP MM	2Q-16 Update	1Q-17	2Q-17	1S-16	1S-17	2Q-17/ 2Q-16	1S-17 / 1S-16
Income from Sales of Goods and Services	71,031	64,576	68,858	139,615	132,434	-3.1%	-4.4%
Cost of Sales and Services	43,739	45,385	55,465	92,190	100,850	26.8%	9.4%
<b>Gross Operating Margin</b>	<b>27,292</b>	<b>19,191</b>	<b>13,393</b>	<b>47,425</b>	<b>32,584</b>	<b>-50.9%</b>	<b>-31.3%</b>
<b>Equity Method and Dividends</b>	<b>666</b>	<b>682</b>	<b>486</b>	<b>1,099</b>	<b>1,168</b>	<b>-27.0%</b>	<b>6.3%</b>
<b>Margin from Financial Activities</b>	<b>-2,498</b>	<b>-3,831</b>	<b>-4,319</b>	<b>-5,348</b>	<b>-8,150</b>	<b>-72.9%</b>	<b>-52.4%</b>
Financial Income, net	564	-37	2	631	-35	-99.6%	-105.5%
Interest Expenses	3,062	3,794	4,321	5,979	8,115	41.1%	35.7%
Personnel and General Expenses	24,187	20,968	23,138	44,023	44,106	-4.3%	0.2%
Depreciations, Amortizations and Accounts Receivable Provisions	6,069	2,674	81	6,427	2,755	-98.7%	-57.1%
Other Income/Expenses	5,304	4,712	6,094	11,335	10,806	14.9%	-4.7%
<b>EBITDA</b>	<b>10,673</b>	<b>6,000</b>	<b>-646</b>	<b>19,632</b>	<b>5,354</b>	<b>-106.1%</b>	<b>-72.7%</b>
<b>Net Income before Taxes</b>	<b>508</b>	<b>-2,889</b>	<b>-7,565</b>	<b>4,061</b>	<b>-10,454</b>	<b>-1,588.9%</b>	<b>-357.4%</b>
Income tax	321	2,285	2,102	2,680	4,387	555.3%	63.7%
<b>Net Income</b>	<b>187</b>	<b>-5,174</b>	<b>-9,667</b>	<b>1,382</b>	<b>-14,841</b>	<b>-5,260.5%</b>	<b>-1,174.2%</b>
Minority Interest	343	-25	-93	228	-118	-127.1%	-151.9%
<b>Controlling Net Income</b>	<b>-156</b>	<b>-5,149</b>	<b>-9,574</b>	<b>1,154</b>	<b>-14,723</b>	<b>6,033.2%</b>	<b>-1,375.9%</b>

## Financial

The financial sector includes Corficolombiana and its financial subsidiaries. The profit on investments trading, FX and derivatives from Corficolombiana, which is reflected in Other Financial Income, despite having improved in 2Q-17, continues to have a lower contribution compared to year 2016. On the contrary, a better behavior of Fiduciaria and Leasing Corficolombiana during 2017 is shown. Interest expenses have a reduction related to Corficolombiana and the funding of its fixed income portfolio, which has been reduced according to the business model and market opportunities, as well as to lower interest rates in the second quarter of 2017.

The operating profit, which excludes the interest expense that is attributable to the funding of Corficolombiana's equity investments, shows an increase of 152% a/a.

COP MM	2Q-16 Update	1Q-17	2Q-17	1S-16	1S-17	2Q-17/ 2Q-16	1S-17 / 1S-16
<b>Equity Method and Dividends</b>	<b>377</b>	<b>46,946</b>	<b>4,454</b>	<b>17,025</b>	<b>51,400</b>	<b>1,081.7%</b>	<b>201.9%</b>
<b>Financial Activities Margin</b>	<b>630</b>	<b>-10,104</b>	<b>-11,478</b>	<b>21,025</b>	<b>-21,583</b>	<b>-1921%</b>	<b>-203%</b>
Interest income, net provisions	82,984	59,852	31,950	134,587	91,801	-61.5%	-31.8%
Interest Expense	195,765	131,735	130,881	341,728	262,616	-33.1%	-23.2%
Other financial revenues, net	113,411	61,779	87,453	228,166	149,232	-22.9%	-34.6%
Personnel and Generals Expenses	40,082	50,146	47,930	78,813	98,076	19.6%	24.4%
Depreciations, Amortizations and Accounts Receivable Provisions	6,244	782	430	8,902	1,212	-93.1%	-86.4%
Other Income/Expenses	16,324	115	219	21,865	334	-98.7%	-98.5%
<b>Operating Profit</b>	<b>11,447</b>	<b>30,405</b>	<b>28,838</b>	<b>44,699</b>	<b>59,243</b>	<b>151.9%</b>	<b>32.5%</b>
<b>Net Income before Taxes</b>	<b>-28,994</b>	<b>-13,971</b>	<b>-55,164</b>	<b>-27,798</b>	<b>-69,135</b>	<b>90.3%</b>	<b>148.7%</b>
Income tax	1,810	12,364	8,308	18,136	20,672	359.0%	14.0%
<b>Net Income</b>	<b>-30,804</b>	<b>-26,335</b>	<b>-63,472</b>	<b>-45,934</b>	<b>-89,807</b>	<b>106.0%</b>	<b>95.5%</b>

Note: Does not include Equity Method of Associates for COP 119,821 million in 1Q-17 and COP 111,359 million in 2Q-17.

## **Statement of Financial Position**

In 2Q-17, total assets reached COP 20 trillion, remaining practically stable with an increase of 0.8% a/a. This result reflects the decrease of about COP 2 trillion in the fixed income portfolio of Corficolombiana; which is partially offset by the entry into operation of the regasification plant SPEC, subsidiary of Promigas, which generated an asset classified as financial leasing of about COP 1.1 trillion in 1Q-17 and by an increase of 15.4% a/a in the assets under concession agreements. As of June, equity contributions of COP 610 billion have been made in the four 4G concession projects.

COP MM	2Q-16 Update	1Q-17	2Q-17	2Q-17/ 2Q-16	2Q-17/ 1Q-17
<b>Assets</b>	<b>19,866,016</b>	<b>19,801,760</b>	<b>20,029,293</b>	<b>0.8%</b>	<b>1.1%</b>
<b>Cash + Interbank Funds</b>	<b>2,103,300</b>	<b>2,157,016</b>	<b>2,192,485</b>	<b>4.2%</b>	<b>1.6%</b>
<b>Investments</b>	<b>6,510,276</b>	<b>4,734,369</b>	<b>4,727,332</b>	<b>-27.4%</b>	<b>-0.1%</b>
Associated Companies and Joint Ventures	988,087	914,993	906,645	-8.2%	-0.9%
Other Variable Income Investments	1,228,117	1,327,328	1,581,176	28.7%	19.1%
Fixed Income + Derivatives	4,294,072	2,492,048	2,239,511	-47.8%	-10.1%
<b>Loan Portfolio + Account Receivables, Net</b>	<b>2,608,227</b>	<b>4,088,393</b>	<b>4,097,765</b>	<b>57.1%</b>	<b>0.2%</b>
<b>Fixed Assets</b>	<b>2,898,500</b>	<b>2,563,874</b>	<b>2,613,379</b>	<b>-9.8%</b>	<b>1.9%</b>
<b>Assets in Concession Agreements</b>	<b>4,663,504</b>	<b>5,222,914</b>	<b>5,383,791</b>	<b>15.4%</b>	<b>3.1%</b>
Financial Asset	2,248,406	2,406,739	2,500,057	11.2%	3.9%
Intangible Asset	2,415,098	2,816,739	2,883,734	19.4%	2.4%
<b>Other Assets</b>	<b>1,082,209</b>	<b>1,035,194</b>	<b>1,014,540</b>	<b>-6.3%</b>	<b>-2.0%</b>

The structure of the liability is also relatively stable with a decrease of 0.8% a/a. The interbank funds, which fundamentally correspond to Corficolombiana, behave in line with the reduction of the fixed income portfolio. On the other hand, financial obligations, related to the operation of our subsidiaries, mainly reflect a greater indebtedness of Promigas.

COP MM	2Q-16 Update	1Q-17	2Q-17	2Q-17/ 2Q-16	2Q-17/ 1Q-17
<b>Liabilities</b>	<b>14,971,084</b>	<b>14,789,310</b>	<b>14,848,059</b>	<b>-0.8%</b>	<b>0.4%</b>
<b>Deposits</b>	<b>3,961,958</b>	<b>3,970,531</b>	<b>3,994,603</b>	<b>0.8%</b>	<b>0.6%</b>
<b>Interbank Funds</b>	<b>3,865,512</b>	<b>2,195,073</b>	<b>2,163,941</b>	<b>-44.0%</b>	<b>-1.4%</b>
<b>Financial Obligations</b>	<b>4,672,687</b>	<b>6,125,770</b>	<b>6,418,152</b>	<b>37.4%</b>	<b>4.8%</b>
Credits	2,692,763	3,758,378	4,053,800	50.5%	7.9%
Securities issued	1,979,924	2,367,392	2,364,352	19.4%	-0.1%
<b>Other Liabilities</b>	<b>2,470,927</b>	<b>2,497,936</b>	<b>2,271,363</b>	<b>-8.1%</b>	<b>-9.1%</b>

Equity grew 5.8% a/a going from COP 4.7 trillion to COP 5 trillion, out of which 38% is minority interest, the rest is controlled equity. The Interest of non-controlling parties includes the minority interest in the subsidiaries consolidated by Corficolombiana, as well as the minority interest in the subsidiaries controlled by those subsidiaries.

COP MM	2Q-16 Update	1Q-17	2Q-17	2Q-17/ 2Q-16	2Q-17/ 1Q-17
Controlled Equity	3,029,806	3,103,654	3,189,101	5.3%	2.8%
Minority Interest	1,865,126	1,908,796	1,992,133	6.8%	4.4%
<b>Equity</b>	<b>4,894,932</b>	<b>5,012,450</b>	<b>5,181,234</b>	<b>5.8%</b>	<b>3.4%</b>

## 1. Annexes

### Comparative Separate and Consolidated Income Statement

Concept	2Q-17		Difference
	Separate	Consolidated	
+ Financial Margin CFC Separate	18,332	16,682	(1,650)
+ Net Fees - CFC Separate	1,501	1,501	-
+ Investments	111,359	113,439	2,080
<i>Energy and Gas</i>	76,800	77,041	241
<i>Infrastructure</i>	29,262	33,227	3,966
<i>Financial</i>	5,290	3,747	(1,543)
<i>Hospitality</i>	3,622	2,621	(1,002)
<i>Agroindustry</i>	(4,077)	(3,710)	367
<i>Others</i>	462	512	51
+ Dividends	568	568	-
+ Associates Equity Method - CGC Separate	3,863	3,863	-
+ Valuation and Profit in sale	-	-	-
- Interest Expense for Investments Funding	39,978	39,978	-
- Administrative Expense	19,037	19,037	-
- Provision	13,606	22,054	8,448
+ Other Income / Expense (removal and other tx)	(5,932)	(5,910)	23
- Provision of taxes	4,800	4,800	-
<b>Total Profit</b>	<b>52,269</b>	<b>44,273</b>	<b>(7,996)</b>

The table shows the reconciliation of income statement between the separate and consolidated financial statement of the Corporation in the second quarter of 2017. In order to understand the variations, the first thing to be clarified is that the separate financial statements have been prepared in accordance with the Accounting and Financial Reporting Standards accepted in Colombia (NCIF); however, with regard to the treatment of the classification and valuation of investments, the provisions in chapter I of the basic Accounting and Financial circular letter of the Finance Superintendence of Colombia are applicable. On the other hand, the consolidated financial statements are reported under the same standards except for the application of the AIS 39 and the IFRS 9 that affects the valuation of investment on debt securities and portfolio provisions. For this reason, the differences are observed in the financial margin, due to the valuation of fixed income securities, in the companies' profit of the financial sector, because in the separate statement the impairment loss is calculated based on the expected loss while in the consolidated statement the methodology used is the loss incurred which generates a higher impairment loss value for the quarter, this is relevant in the provisions for the exposure that Corficolombiana has on Electricaribe.

**Separate Income Statement – Managerial Format**

Separate Income Statement (COP MM)	2Q-16	1Q-17	2Q-17	1S-16	1S-17	Δ 2Q-17/ 2Q-16	Δ 2S-17/ 2S-16
Treasury Financial Margin	(7,596)	(4,812)	18,332	9,883	13,520	281%	37%
Net fees income	10,932	1,045	1,508	13,824	2,553	44%	-82%
Equity Investments	144,393	123,922	75,805	284,205	199,727	-39%	-30%
Equity Method Income	173,165	123,965	115,222	307,032	239,187	-7%	-22%
Other Income	5,425	43,552	561	40,768	44,113	-99%	8%
Expenses - Funding	(34,197)	(43,595)	(39,978)	(63,595)	(83,572)	-8%	31%
Administrative Expenses	17,904	18,335	19,037	35,784	37,372	4%	4%
<b>Operating Income</b>	<b>129,826</b>	<b>101,820</b>	<b>76,608</b>	<b>272,128</b>	<b>178,428</b>	<b>-25%</b>	<b>-34%</b>
Net Provisions	4,259	3,332	13,606	4,299	16,938	308%	294%
Other Income/Expenses	(3,410)	(7,794)	(5,932)	(5,987)	(13,726)	-24%	129%
<b>Net Income before Taxes</b>	<b>122,157</b>	<b>90,694</b>	<b>57,069</b>	<b>261,842</b>	<b>147,763</b>	<b>-37%</b>	<b>-44%</b>
Tax Provision	5,441	6,750	4,800	12,421	11,550	-29%	-7%
<b>Net Income</b>	<b>116,716</b>	<b>83,944</b>	<b>52,269</b>	<b>249,421</b>	<b>136,213</b>	<b>-38%</b>	<b>-45%</b>

**Managerial Format Reconciliation with the format included in this report:**

Managerial Format	2Q - 2017 Format
<b>Financial Treasury Margin</b>	
<b>Financial income</b>	
Interest income	Interbank borrowings and overnight funds and Other Interests
Valuation of Fixed Income Inv., Purchase-Sale of Securities and FX	Profit in Investments Trading, FX and Derivatives Interbank borrowings and overnight funds, and Other Interests
Fees Expenses	Administrative Expenses/Fees
Interest Expenses	Financial Expenses - Interests
<b>Net Fees</b>	
Intermediation	Operating Income/Fees Income
Investment Bank	Operating Income/ Fees Income
<b>Investments</b>	
Equity Method	
Income for Equity Method	Equity Method
Expense for Equity Method	Equity Method
Other Income	
Dividends	Dividends
Profit in Sale of Shares	Profit in Sale of Equity Investments
Fees and Others	Operating Income/ Fees Income Administrative Expenses/Fees

Financial Expense Interests – Investments Funding	
Variable Income Investments Funding – Off-balance	Financial Expenses Interests/Deposits
<b>Administrative Expenses</b>	
Personnel	Administrative Expenses/Personnel's Expenses
General	Administrative Expenses/Fees
	Administrative Expenses/General Expenses
	Other Income/Expenses (Recoveries and Sundry)
<b>Operating profit</b>	<b>MG Fin+Fees+Investments-Administrative Expenses</b>
<b>Net Provisions</b>	
Goods received in payment and Trusts	Net Provisions
Investments	Net Provisions
Portfolio and Accounts receivable	Net Provisions
Other Provisions	Net Provisions
<b>Other Income and Other Expenses</b>	
Penalties Recovery	Other Income/Expenses (Recoveries)
BRP Recoveries	Other Income/Expenses (Recoveries)
Other Income/Expenses	Other Income/Expenses (Recoveries, Sundry and Leases)
	Financial Expenses Interests/Deposits
Other taxes	Administrative Expenses/General Expenses
<b>Profit Before Taxes</b>	<b>Operating Profit-Provisions+Other Income and Other Expenses</b>
<b>Provision of Taxes</b>	
Income Tax	Income tax
<b>Net Profit</b>	<b>UAI-Income Tax</b>

**Consolidated Income Statement– Presentation Format 1Q-17**

<b>Consolidated Income Statement (COP MM)</b>	<b>2Q-16</b>	<b>1Q-17</b>	<b>2Q-17</b>	<b>1S-16</b>	<b>1S-17</b>	<b>2Q-17/ 2Q-16</b>	<b>1S-17 / 1S-16</b>
Operating Income	1,623,795	1,415,968	1,412,337	3,165,754	2,828,305	-13%	-11%
Operating Costs and Expenses	1,250,052	1,052,818	1,088,454	2,432,121	2,141,272	-13%	-12%
Operating Margin	373,743	349,118	323,883	722,247	673,001	-13%	-7%
Financial Margin	-65,019	-90,940	-71,974	-200,338	-162,914	11%	-19%
Valuation of Financial Instruments	47,875	21,314	30,561	124,496	51,875	-36%	58%
Income for Dividends and Other Equities	79,987	82,012	47,293	161,844	129,305	-41%	-20%
Depreciations and Amortizations	114,734	89,901	90,985	172,814	180,886	-21%	5%
<b>Profit before Taxes</b>	<b>321,852</b>	<b>285,635</b>	<b>238,779</b>	<b>646,821</b>	<b>524,414</b>	<b>-26%</b>	<b>-19%</b>
<b>Net Profit</b>	<b>233,439</b>	<b>181,319</b>	<b>135,380</b>	<b>452,197</b>	<b>316,699</b>	<b>-42%</b>	<b>-30%</b>
<b>Controlling Net Profit</b>	<b>131,259</b>	<b>83,012</b>	<b>44,274</b>	<b>257,017</b>	<b>127,286</b>	<b>-66%</b>	<b>-50%</b>

The following table includes a reconciliation table with the presentation format of the Consolidated Financial Statements used in this report:

<b>Format Account Report 1Q-17</b>	<b>Report Table 2Q-17</b>
<b>Operating Income</b>	
Fees	Other Financial Income, net
Sales income of Goods and Provision Services	Operating Income
Income for Valuation of Biological Assets	Other Income/Expenses
Income for Valuation of Investment Properties	Other Income/Expenses
Other Operating Income	Other Income/Expenses
Income for Lease	Other Income/Expenses
(Losses) Profit in sale of assets, net	Other Income/Expenses
Impairment loss of accounts receivable	Other Income/Expenses
Financial income SPEC	Operating Income
<b>Operating Costs and Expenses</b>	
Costs of sales and provision of services	Costs from Sales and f Services
Expenses for benefit to employees	Personnel and General Expenses
Other operating expenses	Personnel and General Expenses
Expense for provisions	Other Income/Expenses
Impairment loss of non-financial assets	Depreciations, Amortizations, Provisions
<b>Financial Margin</b>	
Interest income, net	Net Margin of Interests
Performance in repurchase operations, simultaneous	Net Margin of Interests

and other interests, net	
Impairment loss of credit portfolio	Net Margin of Interests
<b>Valuation of Financial Instruments</b>	
Gains in valuation of financial instruments, net	Other Net Financial Income
Gains in sale of investments, net	Other Net Financial Income
<b>Income for Dividends and Other Interests</b>	
Income for dividends and other interests	Equity Method and Dividends
Net income for equity method	Equity Method and Dividends
<b>Depreciations and Amortizations</b>	
Depreciation of tangible assets	Depreciations, Amortizations, Provisions
Amortization of intangible assets	Depreciations, Amortizations, Provisions

<b>Consolidated Income Statement – Full IFRS</b>	<b>1Q- 17</b>	<b>2Q - 17</b>	<b>% 2Q/1Q</b>	<b>1S-17</b>
<b>Interest income and similar</b>				
Loan portfolio interest	133,359	146,644	10.0%	280,003
Interests on investments in debt securities	19,188	27,698	44.3%	46,886
<b>Total interest income and similar</b>	<b>152,547</b>	<b>174,341</b>	<b>14.3%</b>	<b>326,888</b>
<b>Interest expenses and similar</b>				
Checking Accounts	1	5	447.0%	6
Savings Deposits	10,765	8,550	-20.6%	19,315
Time deposit	70,684	65,965	-6.7%	136,649
<b>Total deposits</b>	<b>81,450</b>	<b>74,519</b>	<b>-8.5%</b>	<b>155,970</b>
<b>Borrowings</b>				
Interbank borrowings and overnight funds	29,267	33,545	14.6%	62,812
Borrowings from banks and others	64,322	62,289	-3.2%	126,611
Bonds	50,734	42,157	-16.9%	92,891
From development entities	1,573	1,595	1.4%	3,167
<b>Total borrowings</b>	<b>145,895</b>	<b>139,585</b>	<b>-4.3%</b>	<b>285,481</b>
<b>Total interest expenses and similar</b>	<b>227,345</b>	<b>214,105</b>	<b>-5.8%</b>	<b>441,450</b>
<b>Net interest income and similar</b>	<b>(74,799)</b>	<b>(39,764)</b>	<b>-46.8%</b>	<b>(114,562)</b>
<b>Impairment loss on financial assets, net</b>				
Impairment loss on loans and accounts receivable	5,601	16,066	186.9%	21,667
Provision for Investments in Debt Securities	14	(14)	-200.0%	-
Impairment loss in Goods Received in Payment	(2)	276	-18286.2%	275
Recovery of charged-off assets	-	(80)		(80)
<b>Total impairment loss on financial assets, net</b>	<b>5,613</b>	<b>16,249</b>	<b>189.5%</b>	<b>21,862</b>
<b>Income from commissions and fees</b>	<b>26,474</b>	<b>21,017</b>	<b>-20.6%</b>	<b>47,491</b>
<b>Expenses for commissions and fees</b>	<b>1,258</b>	<b>4,574</b>	<b>263.6%</b>	<b>5,831</b>
<b>Net income from commissions and fees</b>	<b>25,216</b>	<b>16,443</b>	<b>-34.8%</b>	<b>41,660</b>
<b>Net income from financial instruments deigned at fair value</b>	<b>76,228</b>	<b>79,688</b>	<b>4.5%</b>	<b>155,916</b>
<b>Other income</b>				
Foreign exchange gains (losses), net	3,297	(1,213)	-136.8%	2,085
Net gain on sale of investments	230	415	80.8%	644
Gain on the sale of non-current assets held for sale	-	28		28
Income interest in associated companies and joint ventures	37,061	46,699	26.0%	83,759
Dividends	44,952	593	-98.7%	45,545
Net gains on asset valuations	12	(461)	-3,940.9%	(499)
Income from non-financial sector, net	234,375	203,773	-13.1%	438,148
Other operating income	1,660	3,267	96.7%	4,927
<b>Total other income</b>	<b>321,587</b>	<b>253,100</b>	<b>-21.3%</b>	<b>574,687</b>
<b>Other expenses</b>				
Loss on sale of non-current assets held for sale	1,373	2,797	103.6%	4,170

Personnel expenses	22,980	23,252	1.2%	46,232
General and administrative expenses	43,903	18,360	-58.2%	62,263
Depreciation and amortization	1,607	1,077	-33.0%	2,684
Other operation expenses	480	135	-71.9%	614
<b>Total other expenses</b>	<b>70,343</b>	<b>45,621</b>	<b>-35.1%</b>	<b>115,964</b>
<b>Income before income tax</b>	<b>272,277</b>	<b>247,598</b>	<b>-9.1%</b>	<b>519,875</b>
Income tax expense	103,394	105,276	1.8%	208,670
<b>Net income before discontinued operations</b>	<b>168,882</b>	<b>142,322</b>	<b>-15.7%</b>	<b>311,205</b>
Income from discontinued operations				
<b>Net Income</b>	<b>168,882</b>	<b>142,322</b>	<b>-15.7%</b>	<b>311,205</b>
<b>Net income attributable to:</b>				
<b>Controlling interests</b>	73,615	51,243	-30.4%	124,858
<b>Non-controlling interests</b>	95,267	91,080	-4.4%	186,347
	<b>168,882</b>	<b>142,322</b>	<b>-15.7%</b>	<b>311,205</b>

**Consolidated Income Statement – Full IFRS**

	1Q-2017	2Q-2017	% 2Q/1Q
<b>ASSETS</b>			
<b>Cash and cash equivalents</b>	<b>1,895,899</b>	<b>1,691,110</b>	<b>-10.8%</b>
<b>Financial assets held for trading</b>			
Investments in debt securities	983,315	772,685	-24.4%
Investments in equity securities	465,940	607,726	30.4%
<b>Subtotal financial assets held for trading</b>	<b>1,449,255</b>	<b>1,380,411</b>	<b>-4.8%</b>
<b>Derivative instruments</b>	88,558	50,703	-42.7%
<b>Total financial assets held for trading</b>	<b>1,537,813</b>	<b>1,431,114</b>	<b>-6.9%</b>
Investments in debt securities	1,258,451	1,315,775	4.6%
Investments in equity securities	752,483	804,386	6.9%
<b>Total available for sale financial assets</b>	<b>2,010,934</b>	<b>2,120,162</b>	<b>5.4%</b>
<b>Investments held to maturity</b>	<b>136,723</b>	<b>90,936</b>	<b>-33.5%</b>
<b>Investment provisions</b>	<b>(75)</b>	<b>(75)</b>	<b>0.0%</b>
<b>Other financial assets in concession agreements</b>	<b>2,117,745</b>	<b>2,174,866</b>	<b>2.7%</b>
<i>Commercial loans and leases</i>	<i>2,217,658</i>	<i>2,272,553</i>	<i>2.5%</i>
<i>Interbank and overnight funds and others</i>	<i>339,997</i>	<i>580,848</i>	<i>70.8%</i>
Commercial loans	2,557,655	2,853,401	11.6%
Consumer loans	302,703	302,928	0.1%
Microcredit loans	10,678	10,762	0.8%
<b>Total gross loans and leases receivables portfolio</b>	<b>2,871,036</b>	<b>3,167,090</b>	<b>10.3%</b>
<b>Impairment loss</b>			
<i>Commercial</i>	<i>(63,622)</i>	<i>(75,359)</i>	<i>18.4%</i>
<i>Consumer</i>	<i>(5,013)</i>	<i>(5,566)</i>	<i>11.0%</i>
<i>Microcredit</i>	<i>(1)</i>	<i>(1)</i>	<i>8.0%</i>
<b>Total impairment loss</b>	<b>(68,635)</b>	<b>(80,925)</b>	<b>17.9%</b>
<b>Total Loans and leases receivables portfolio</b>	<b>2,802,401</b>	<b>3,086,165</b>	<b>10.1%</b>
<b>Other accounts receivable, net</b>	<b>2,020,857</b>	<b>2,029,034</b>	<b>0.4%</b>
<b>Hedging derivative</b>	27,541	7,268	-73.6%
<b>Non-current assets held for sale</b>	39,003	31,588	-19.0%
<b>Investments in associates and joint ventures</b>	914,993	906,645	-0.9%
Own use property, plant and equipment	2,419,756	2,463,390	1.8%
Equipment under operating lease agreement	-	-	
Investment properties	144,118	149,989	4.1%
Biological assets	58,975	61,745	4.7%
<b>Total tangible assets, net</b>	<b>2,622,849</b>	<b>2,675,124</b>	<b>2.0%</b>
<b>Goodwill</b>	<b>297,599</b>	<b>297,599</b>	<b>0.0%</b>
<b>Concession agreements rights</b>	<b>2,816,175</b>	<b>2,883,734</b>	<b>2.4%</b>
<b>Other intangible assets</b>	<b>72,104</b>	<b>73,055</b>	<b>1.3%</b>
Current	88,826	102,158	15.0%
Deferred	100,865	100,043	-0.8%
<b>Total income tax asset</b>	<b>189,691</b>	<b>202,201</b>	<b>6.6%</b>
<b>Other assets</b>	<b>274,340</b>	<b>289,055</b>	<b>5.4%</b>
<b>TOTAL ASSETS</b>	<b>19,776,591</b>	<b>19,989,582</b>	<b>1.1%</b>

**Consolidated Income Statement – Full IFRS**

	1Q-2017	2Q-2017	% 2Q/1Q
<b>LIABILITIES AND EQUITY</b>			
Derivative instruments held for trading	56,989	67,405	18.3%
Hedge derivative instruments	77	253	229.4%
<b>Total financial liabilities at fair value</b>	<b>57,066</b>	<b>67,658</b>	<b>18.6%</b>
<b>Deposits from clients</b>			
Time deposit	3,378,322	3,505,555	3.8%
Savings deposit	566,748	455,368	-19.7%
Other deposits	26,744	35,036	31.0%
<b>Total deposits from clients</b>	<b>3,971,813</b>	<b>3,995,959</b>	<b>0.6%</b>
<b>Financial obligations</b>			
Interbank borrowings and overnight funds	2,195,073	2,163,941	-1.4%
Borrowings from banks and others	3,678,747	3,968,259	7.9%
Borrowings from development entities	83,559	86,077	3.0%
Bonds	2,367,392	2,364,352	-0.1%
<b>Total financial obligations</b>	<b>8,324,772</b>	<b>8,582,629</b>	<b>3.1%</b>
<b>Total financial liabilities at amortized cost</b>	<b>12,296,585</b>	<b>12,578,588</b>	<b>2.3%</b>
Litigation	86,614	89,316	3.1%
Other provisions	214,778	239,503	11.5%
<b>Total provisions</b>	<b>301,392</b>	<b>328,819</b>	<b>9.1%</b>
Current tax	191,869	37,427	-80.5%
Deferred tax	646,854	653,493	1.0%
<b>Total income tax liabilities</b>	<b>838,723</b>	<b>690,920</b>	<b>-17.6%</b>
<b>Employee benefits</b>	<b>83,552</b>	<b>85,536</b>	<b>2.4%</b>
<b>Other liabilities</b>	<b>1,212,949</b>	<b>1,096,228</b>	<b>-9.6%</b>
<b>TOTAL LIABILITIES</b>	<b>14,790,267</b>	<b>14,847,749</b>	<b>0.4%</b>
<b>EQUITY</b>			
Equity of controlling interests	3,107,541	3,180,700	2.4%
Non-controlling interests	1,878,783	1,961,132	4.4%
<b>TOTAL EQUITY</b>	<b>4,986,324</b>	<b>5,141,833</b>	<b>3.1%</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>19,776,591</b>	<b>19,989,582</b>	<b>1.1%</b>