

**FINANCIAL RESULTS  
JUNE 2018**

# Separate Financial Statements

Corficolombiana S.A  
 Separate Statement of financial Position  
 As of June 30, 2018  
 In millions of Colombian Pesos

<b>Assets</b>		<b>Liabilities</b>	
Cash and cash equivalent	806.264	Deposits and current liabilities	3.381.231
Active positions in money market operations	348.113	Derivative financial instruments	63.534
Investments, net		Passive positions in money market operations	2.501.210
Measured at fair value with changes in results	655.598	Accounts Payable	18.358
Measured at fair value with changes in other comprehensive income (OCI)	2.701.288	Employee benefits	11.922
Measured at amortized cost	48.241	Other provisions	6.010
Derivate financial instruments	47.199	Deferred tax liabilities	2.127
<b>Financial Assets</b>	<b>4.606.703</b>	Other liabilities	6
		<b>Total Liabilities</b>	<b>5.984.398</b>
Investments in associates	48.572	<b>Equity</b>	
Investments in subsidiaries	4.560.630	Paid-in capital	2.379
Accounts Receivable, net	122.503	Premium over par	2.839.504
Tangible Assets		Reserves	680.014
Property and equipment, net	18.388	First-time adoption of IFRS	(436.237)
Investment properties, net	32.203	Dividends decreed in shares	-
Intangible assets, net	956	Other comprehensive income	81.765
Current tax assets	13.861	Accumulated losses previous years	(1.865)
Other assets	44.247	Net income for the period	298.105
<b>Non-Financial Assets</b>	<b>4.841.360</b>	<b>Total Equity</b>	<b>3.463.665</b>
<b>Total Assets</b>	<b>9.448.063</b>	<b>Total Liabilities and Equity</b>	<b>9.448.063</b>

# Separate Financial Statements

Corficolombiana S.A

Separate Income Statement

As of June 30

Million of Colombian Pesos, except earnings per share

	1S, 2018	1S, 2017	2Q, 2018	2Q, 2017
Profit in investment valuation in debt instruments, net	71.414	84.701	41.951	58.927
At amortized cost	46.874	46.317	31.351	27.408
At fair value	24.540	38.384	10.600	31.519
Profit in Equity Investments, net	414.272	282.419	203.372	115.945
At fair value	585	299	457	156
Equity method, net	366.234	239.187	198.902	115.222
Dividend income	47.453	42.933	4.013	567
Profit in sale of investments, net	2.435	7.564	1.733	3.516
Profit (loss) in derivatives and cash operations, net	6.332	(5.035)	(2.812)	-9.255
Money market operations expenses, net	(3.741)	(13.243)	(959)	(6.589)
Interest expenses, net	(143.426)	(151.821)	(70.234)	(77.591)
Money market operations	(55.279)	(53.100)	(26.776)	(30.073)
Interest on client deposits	(107.365)	(131.437)	(51.616)	(62.334)
Other interest	19.218	32.716	8.158	14.816
(Loss) in Exchange, net	12.621	7.489	10.752	9.232
Commissions and Fees, net	3.354	-1.960	4.706	(2.898)
Profit in sale of properties and equipment	9	0	9	-
Employee benefits	(22.825)	(21.661)	(11.651)	(10.978)
Income (Expense) for Leases, net	149	(116)	(15)	(49)
Depreciation	(1.265)	(666)	(618)	(329)
Amortization	(46)	(8)	(40)	242
Other income	1.344	1.921	827	702
Other expenses	(34.080)	(41.821)	(14.834)	(23.806)
Taxes	(6.128)	(6.845)	(3.330)	(3.045)
Contributions, affiliations and transfers	(1.128)	(1.239)	(27)	(27)
Insurance	(4.889)	(4.827)	(2.347)	(2.528)
Maintenance and repairs	(818)	(2.370)	(416)	(1.282)
Impairment of receivables and other assets, net	(15.587)	(16.871)	(6.160)	(13.538)
Other expenses	(5.530)	(9.669)	(2.554)	(3.386)
<b>Profit before Income and Cree taxes</b>	<b>306.547</b>	<b>147.763</b>	<b>162.187</b>	<b>57.069</b>
Income and Cree tax expenses	(8.442)	(11.550)	(3.648)	(4.800)
<b>Profit for the period</b>	<b>298.105</b>	<b>136.213</b>	<b>158.539</b>	<b>52.269</b>
Earnings per share - (Colombian Pesos)	<b>1.268,1</b>	<b>586,2</b>	<b>670,6</b>	<b>224,3</b>

# Separate Financial Statements

Corficolombiana S.A

Separate statement of cash flow

Million of Colombian Pesos

	2S, 2018	2S, 2017
<b>Cash flow from operating activities:</b>		
Net Income	298.105	136.213
<b>Reconciliation of net profit with the cash provided by (used in) operational activities</b>		
Income Tax	8.442	11.550
Depreciation	1.265	666
Amortization of deferred charges	46	8
Impairment of receivables, net	15.714	16.931
Impairment of non-financial assets, net	(127)	(60)
Profit in sale of investments, net	(2.435)	(7.564)
Revenues equity participation method	(366.234)	(239.187)
(Profit) on sale of property and equipment	(9)	-
(Profit) adjustment of fair value in investment properties	-	(20)
(Profit) in valuation of investments at fair value	(25.125)	(38.683)
(Profit) in valuation of financial derivative instruments, net	(6.332)	5.035
(Profit) in valuation of investments at amortized cost	(46.874)	(46.317)
Accrual of interests, deposits and current liabilities	107.365	131.437
<b>Net variation in operating assets and liabilities</b>		
(Increase), net of Financial Derivative Instruments	35.249	(16.186)
(Increase) decrease in active positions of monetary market	(37.460)	183.929
Decrease (Increase) net of investments at amortized cost	2.527	(2.990)
Decrease in investments at fair value	61.045	1.030.054
Net decrease in investments in subsidiaries and related companies	84.018	62.954
(Increase) in accounts receivable	(255.152)	(222.410)
Decrease (Increase) net in other assets	(69.569)	226
Increase accounts payable	1.464	(10.776)
Increase of deposits and exigibilities	86.981	(389)
Increase labor obligations	786	1.585
(Decrease) Increase provisions	(3.328)	679
(Decrease) net in other liabilities	-	(5)
Use of reserve for wealth tax	264	(5.720)
Dividends received in the period of subsidiaries and related companies	181.284	216.715
Taxes paid	(14.326)	(18.705)
Interest paid in money market operations and deposits and exigibilities	(144.003)	(164.293)
<b>Net cash provided by operational activities</b>	<b>(86.419)</b>	<b>1.024.677</b>

# Separate Financial Statements

Corficolombiana S.A

Separate statement of cash flow

Million of Colombian Pesos

	<u>2S, 2018</u>	<u>2S, 2017</u>
<b>Cash flow from investing activities:</b>		
Acquisition of property and equipment	(1.244)	(100)
Sale product of property and equipment	38	-
Sale product of investment properties	7	-
(Increase) Decrease of other investments in equity securities	(1.020)	123
Dividends received in the period for other investments in equity securities	26.757	5.519
<b>Net cash provided by investment activities</b>	<u>24.538</u>	<u>5.542</u>
<b>Cash flow from financing activities:</b>		
Dividends paid	(24.266)	(34.438)
Decrease of money market operations	(53.714)	(985.882)
<b>Net cash from financing activities</b>	<u>(77.980)</u>	<u>(1.020.320)</u>
Net decrease in cash and cash equivalents	(139.861)	9.899
Cash and cash equivalents as of the beginning of the period	946.125	1.130.029
<b>Cash and cash equivalents as of the end of the period</b>	<u>806.264</u>	<u>1.139.928</u>

# Consolidated Financial Statements

Corficolombiana S.A

Consolidated Statement of financial Position

As of June 30, 2018

Millions of Colombian Pesos

<b>Assets</b>		<b>Liabilities and equity</b>	
Cash and cash equivalent	1.794.838	Deposits and current liabilities	3.974.996
Active positions in money market operations	361.529	Passive positions in money market operations	2.587.008
Investments measured at fair value with changes in results	1.294.290	Financial obligations	3.554.575
<i>Debt securities</i>	803.407	Securities issued	2.840.156
<i>Equity securities</i>	490.883	Derivate financial instruments	66.096
Investment measured at fair value with changes in OCI	2.812.156	Accounts payable	1.247.048
<i>Debt securities</i>	1.951.173	<b>Financial Liabilities</b>	<b>14.269.879</b>
<i>Equity securities</i>	860.983		
Investment measured at amortized cost	60.252	Employee benefits	70.872
<i>Debt securities</i>	60.252	Other provisions	362.254
Derivate financial instruments	50.588	Current tax liabilities	11.431
Investments in associates and joint ventures	771.080	Deferred tax liabilities	758.099
Loan portfolio, net	2.344.974	Other liabilities	340.611
Accounts receivables, net	1.394.157	<b>Non-Financial Liabilities</b>	<b>1.543.267</b>
Financial assets from concessions	3.435.936	Non-current Liabilities fo discontinued operatio	70.032
<b>Financial Assets</b>	<b>14.319.800</b>		
		<b>Total Liabilities</b>	<b>15.883.178</b>
Property, plant and equipment	2.341.955		
Investment property	166.067	paid-in capital	2.379
Biological assets	75.092	Premium over par	2.839.504
Inventories	128.714	Retained earnings	(217.485)
Goodwill	399.975	Net income for the period	311.375
Rights on concession agreements	3.493.262	Other comprehensive income	621.257
Current tax assets	93.924	Surplus for equity method	-
Deferred tax assets	85.340	<b>Controlled Equity</b>	<b>3.557.030</b>
Other assets	285.787	Non-controlling interests	2.032.252
<b>Non-Financial Assets</b>	<b>7.070.116</b>	<b>Total Equity</b>	<b>5.589.282</b>
Non-current assets kept for sale	82.544	<b>Total Liabilities and Equity</b>	<b>21.472.460</b>
<b>Total Assets</b>	<b>21.472.460</b>		

# Consolidated Financial Statements

Corficolombiana S.A  
 Consolidated Income Statement  
 As of June 30 2018  
 Millions of Colombian Pesos

	1S-2018	1S-2017	2Q, 2018	2Q, 2017
Income from interest on loan portfolio and financial leasing	196.173	213.007	100.601	112.867
Interest on deposits and current liabilities, loans and other financial obligations	(253.610)	(285.748)	(132.072)	(138.403)
Interest from debt securities measured at amortized cost	47.173	49.842	30.566	29.206
Exchange difference, net	40.107	2.085	15.489	(1.212)
<b>Net interest income</b>	<b>29.843</b>	<b>(20.814)</b>	<b>14.584</b>	<b>2.458</b>
Profit on repo operations, simultaneous operations and other interests	(82.977)	(88.093)	(43.113)	(50.355)
Income from valuation of financial assets concessioned	127.045	102.192	75.035	57.122
Commissions and fees, net	27.627	33.198	12.596	11.303
Net profit on valuation of financial instruments	39.994	42.137	11.573	25.812
Net profit on sale of investments	4.641	9.738	3.176	4.748
Impairment of loan portfolio	(28.653)	(31.044)	(13.422)	(26.572)
Impairment of investments	740	(1.747)	423	662
<b>Net financial operational income</b>	<b>118.260</b>	<b>45.567</b>	<b>60.852</b>	<b>25.178</b>
Income from sale of goods and provision of services	2.609.702	2.658.637	1.321.171	1.343.527
Income from valuation of biological assets	8.474	7.167	4.237	3.583
Income from valuation of investment properties	1.168	570	693	429
Other operating income	114.581	18.337	89.157	7.317
Dividends and other interests income	51.814	45.545	4.254	593
Equity method income	83.818	83.760	44.592	46.699
Income from leases	1.381	1.545	580	798
Profit on sale of assets, net	1.062	(3.730)	815	(2.519)
Impairment of account receivables	(8.697)	(10.826)	(4.556)	(7.387)
<b>Total operating income</b>	<b>2.981.563</b>	<b>2.846.572</b>	<b>1.521.795</b>	<b>1.418.218</b>
Cost of sales and services	1.595.016	1.673.730	804.590	848.407
Expenses for employee benefits	146.267	155.461	75.162	81.086
Other operating expenses	256.594	296.450	127.711	148.934
Depreciation of tangible assets	44.974	35.748	22.888	18.582
Amortization of intangible assets	149.793	145.138	75.610	72.403
Provisions expenses	10.614	6.487	10.120	2.447
Non-Financial assets impairment	8.452	9.144	4.343	7.580
<b>Total operating expenses</b>	<b>2.211.710</b>	<b>2.322.158</b>	<b>1.120.424</b>	<b>1.179.439</b>
<b>Profit before tax</b>	<b>769.853</b>	<b>524.414</b>	<b>401.371</b>	<b>238.779</b>
Income tax expenses	211.691	207.715	97.141	103.399
Net income from discontinued operations	(2.241)	-	(2.241)	-
<b>Net Income</b>	<b>555.921</b>	<b>316.699</b>	<b>301.989</b>	<b>135.380</b>
<i>Attributable to:</i>				
Controlling shareholders	311.375	127.286	165.609	44.274
Non-Controlling Interest	244.546	189.413	136.380	91.106