

Financial Results First Quarter 2019¹

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All figures are in Colombian Pesos

1. Subsequent and Relevant Facts

- Consolidated EBITDA for 1Q-19 reached \$998.7 billion (+73.6% YoY), This growth is mainly explained by the progress made in the construction of the 4G concessions that already signed the initiation construction phase (Coviandina, Covioriente and Covipacífico).
- On May 6, a total of \$463.3 billion were paid out in dividends, equivalent to a dividend per share of \$1,657.9. The dividend per share for ordinary and preferred shares was 101% and 232% higher than the one paid in 2018.
- In February, the Integrated Commercial Model (MCI) came into operation, which integrates the value offers of Corficolombiana and its financial subsidiaries (Casa de Bolsa and Fiduciaria Corficolombiana) as a group, and expands customer service capacity and distribution of transactional products.

Equity Investment Portfolio

Infrastructure

- PISA acquired the minority participation of CCFC (49.5%), reaching 100% participation.
- The feasibility of the Private Initiative of the airports of Cali, Armenia, Neiva, Ibagué and Buenaventura was presented to the ANI.

Energy

- The expansions by 100 Mcf/d² of the Promigas transport system from Jobo started.

¹ Figures in Colombian pesos

² Million Cubic Feet per Day

Financial

- Between January and February, the transfer of assets, liabilities and contracts of Leasing Corficolombiana to Banco de Bogotá, Banco de Occidente and Corficolombiana became effective. In accordance with the authorization of the SFC, as of the conclusion of the transfers Leasing Corficolombiana suspended the execution of new operations.

Hospitality

- In January 2019 the San Isidro hotel in Lima Peru started operation, adding 80 rooms to Hotel Estelar's operation.

Agroindustry

- Pajonales: in March 2019 the last 399 hectares of rubber entered exploitation, completing 4,157 hectares. As a result, it is expected that production of rubber clot in 2019 reach 8,781 Ton.

CRDS

- Arbitration Court: The Court ordered on May 7, 2019 an expert opinion, for which a subsidiary of DUFF & PHELPS was designated, to determine (i) the value of the works executed by the concessionaire, directly or indirectly, (ii) the works left to execute and their value, (iii) the benefit and / or the damage obtained or generated and (iv) financial and accounting execution of the concession contract. The opinion was submitted on May 20, 2019 and is currently under review as part of the arbitration process. The Tribunal is expected to rule before August 20, 2019.
- Jose Elías Melo Criminal Trial: The trial began on January 21, 2019 and the Judge ruled at the beginning of April 2019, indicating that Dr. Melo was guilty of the crimes of bribery and undue interest in the conclusion of contracts, for allegedly having known of the bribes paid by Odebrecht to former Vice Minister Garcia Morales. On April 29, 2019, the judge set the penalty in 141 months in prison and a fine of \$144 million. Mr. Melo has insisted that he is innocent and has appealed this ruling before the second instance. By law, in this type of procedures the judge is obligated to refer certain matters that came up at trial to the Attorney General's office for possible investigation. As such, the judge referred a list of individuals all of whom were mentioned in one way or another during Mr. Melo's trial, three of which are current employees of Grupo Aval or its subsidiaries, including Luis Carlos Sarmiento Gutierrez, Gustavo Ramirez, and Mauricio Millan.

2. Separate Financial Statements

Financial Results

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Operating Revenue	216,323	816,575	501,618	131.9%	-38.6%
Net Margin of Treasury	2,680	33,175	19,041	610.5%	-42.6%
Treasury Revenue	59,326	94,896	64,870	9.3%	-31.6%
Interests - Treasury Funding	56,646	61,721	45,829	-19.1%	-25.7%
Commissions revenue	2,871	764	607	-78.9%	-20.5%
Dividends	43,440	8,521	71,016	63.5%	733.4%
EEB	37,622	8,519	61,789	64.2%	625.3%
Natural Gas	0	0	3,842	N/A	N/A
Others	5,818	2	5,385	-7.4%	N/A
Equity Method	167,332	774,115	410,954	145.6%	-46.9%
Energy & Gas	84,819	95,571	86,006	1.4%	-10.0%
Infrastructure	77,817	690,285	327,744	321.2%	-52.5%
Hospitality	3,004	7,255	3,254	8.3%	-55.1%
Agroindustry	-846	-8,249	685	181.0%	-108.3%
Financial	2,366	-11,511	-7,698	-425.4%	33.1%
Others	172	764	963	459.9%	26.0%
Interests - Equity Investment Funding	37,348	40,051	39,304	5.2%	-1.9%
Provisions, net	9,427	15,367	-4	-100.0%	-100.0%
Net Financial Income	169,548	761,157	462,318	172.7%	-39.3%
Administrative Expenses	22,993	28,000	24,335	5.8%	-13.1%
Personnel Expenses	11,174	11,408	12,744	14.1%	11.7%
Commissions and Fees	4,223	6,136	3,407	-19.3%	-44.5%
General Expenses	7,596	10,456	8,184	7.7%	-21.7%
Other Revenue / Expenses	-2,195	-1,385	-2,982	35.9%	115.3%
Income before Taxes	144,360	731,772	435,001	201.3%	-40.6%
Income tax	4,794	3,619	2,640	-44.9%	-27.1%
Net Income	139,566	728,153	432,361	209.8%	-40.6%

Operating revenue grew 131.9% YoY in 1Q-19, mainly explained to the contribution of the infrastructure sector to the *Equity Method*, due to the progress in construction work of the 4G concessions that have already signed the initiation of construction phase - Coviandina, Covioriente and Covipacífico. On the contrary, the financial sector is affected by Leasing Corficolombiana as in 1Q-19 the transfer of its assets, liabilities and contracts had effect. The income from dividends received from our minority investments grew 63.5% YoY fostered by to the good results of GEB during 2018 and the increase of the participation of Corficolombiana in that company.

Treasury margin grew 610% in 1Q-19 compared to the same quarter of the previous year as a result of realization of gains in the portfolio available for sale, in response to the reduction in the TES (government securities) rate, and of lower funding costs.

Provisions expense decrease is mainly related to Electricaribe and Pizano, since the provision of 100% of the exposure to these companies was reached in May and December 2018, respectively. Net income for 1Q-19 was \$432.4 billion, resulting in ROAA and ROAE of 17.2% and 38.9%, respectively.

Indicators	1Q-18	4Q-18	1Q-19
Net Financial Income / Operating Revenue	78.4%	93.2%	92.2%
Administrative Expenses / Net Financial Income	13.6%	3.7%	5.3%
ROAE	8.6%	39.0%	38.9%
ROAA	3.0%	15.4%	17.2%

Note: ROAA and ROAE calculated as the last twelve months separate net income over average assets and equity for the same period. It does not include the impact of the CRDS impairment, since it is not recurrent.

Financial Position Statement

Assets at a separate level grew 30.3% compared to March of the previous year as a result of an increase in equity investments, a portfolio that adds up to a value of COP 8.3 trillion. The greatest growth is observed in the investments in *Subsidiaries and Associates*, where the infrastructure sector registers an increase of \$2.6 trillion as a result of the capitalizations made to the 4G projects and these project's financial results.

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Assets	9,555,307	11,956,104	12,447,053	30.3%	4.1%
Cash + Interbank Funds	1,547,569	815,618	1,438,858	-7.0%	76.4%
Cash	1,076,277	540,887	1,116,603	3.7%	106.4%
Interbank Funds	471,292	274,731	322,255	-31.6%	17.3%
Investments	7,688,265	10,983,242	10,472,361	36.2%	-4.7%
Subsidiaries & Associated Companies	4,311,224	6,690,579	6,939,918	61.0%	3.7%
<i>Energy & Gas</i>	1,482,437	1,684,914	1,549,355	4.5%	-8.0%
<i>Infrastructure</i>	1,921,678	4,108,166	4,509,502	134.7%	9.8%
<i>Hospitality</i>	310,324	327,162	329,859	6.3%	0.8%
<i>Agroindustry</i>	406,390	415,599	414,029	1.9%	-0.4%
<i>Financial</i>	165,254	127,408	109,618	-33.7%	-14.0%
<i>Others</i>	25,141	27,330	27,555	9.6%	0.8%
Other Equities Investments	862,534	1,078,889	1,326,658	53.8%	23.0%
Fixed Income Investments + Derivatives	2,514,507	3,213,774	2,205,785	-12.3%	-31.4%
Other Assets	319,473	157,244	535,834	67.7%	240.8%

At the end of the year the *Fixed Income Investments* and *Derivatives* amounted to \$2.2 trillion, decreasing compared to 4Q-18 reflecting the treasury strategy to realize gains in the available for sale TES (government securities) portfolio, given the reduction of rates in the quarter. On the other hand, and consistent with the reduction in the fixed-income portfolio, the *cash* and *inter-bank funds* increased vs. 4Q-18.

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Liabilities	6,212,980	6,022,781	5,925,132	-4.6%	-1.6%
Deposits and Current Liabilities	3,593,068	3,315,581	3,745,205	4.2%	13.0%
CDs	2,987,812	2,697,903	2,991,575	0.1%	10.9%
Savings and other funds at sight	605,256	617,678	753,630	24.5%	22.0%
Money Market Operations	2,517,950	2,575,908	2,095,774	-16.8%	-18.6%
Other Liabilities	101,962	131,292	84,153	-17.5%	-35.9%
Equity	3,342,327	5,933,323	6,521,921	95.1%	9.9%
Total Liabilities + Equity	9,555,307	11,956,104	12,447,053	30.3%	4.1%

Liabilities remains relatively stable with a slight decrease of 4.6% YoY. The passive money market operations declined compared to 1Q-18 in line with the reduction in the fixed income assets, particularly TES. CDs continue to be the main item within the liabilities and in 1Q-19 grew \$293.7 billion as a result of both an increase in treasury originated CDs and the acquisition of liabilities to Leasing Corficolombiana for \$90.7 billion. The average tenor of these deposits increased compared to 1Q-18 from 4.1 years to 4.7 years. In addition, the CDs effective cost rate was 6.17%, which represents a decrease of 72 basis points compared to a year ago, in line with the reduction in the intervention rate of the Central Bank and the inflation.

The Corporation's Equity grew 95.1% YoY mainly driven by Corficolombiana's equity issuance, the results of the year and an increase in profits from previous years related to the application of IFRS 15. As a result, the solvency ratio was 41.8% for 1Q-19.

3. Consolidated Financial Statements

Financial Results

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18
Operating Revenue Real Sector	1,393,726	2,787,608	1,948,666	39.8%
Cost of Sales	790,426	1,078,580	899,832	13.8%
Gross Margin of Real Sector	603,300	1,709,028	1,048,834	73.8%
Equity Method and Dividends	86,786	61,185	115,686	33.3%
Net Financial Expenses	-47,435	-76,061	-102,505	-116.1%
Interests Revenue, net of provisions	69,711	77,464	43,629	-37.4%
Interests Expenses	203,957	213,987	199,602	-2.1%
Other Financial Revenue, net	86,811	60,462	53,468	-38.4%
Personnel and General Expenses	199,988	324,887	228,804	14.4%
Depreciations, Amortizations and Provisions	105,013	276,820	110,709	5.4%
Other Revenues / Expenses	30,832	47,632	33,275	7.9%
EBITDA	575,358	1,582,871	998,746	73.6%
Net Income before taxes	368,482	1,140,077	755,776	105.1%
Net income from discontinued operations		3,407	-211	N/A
Income tax	114,550	321,130	234,278	104.5%
Net Income	253,932	822,354	521,287	105.3%
Controlling Net Income	145,766	725,766	422,226	189.7%

Note: The Operating Revenue Real Sector includes income from leasing of SPEC and from Financial Asset of Promigas.

Consolidated controlling net income of \$422.2 billion for 1Q-19 showed an annual growth of 189.7%. The contribution by sector to the consolidated financial results for 1Q-19 is presented below, where standsout the contribution of the infrastructure sector.

1Q-19 COP MM	Holding	Financial	Energy	Infrastructure	Hospitality	Agroindustry	Dividends & Other	Adjustments & Eliminations	Total
Income from Non-Financial Sector			105,317	492,423	9,978	849	759	-801	608,525
EBITDA	-9,937	-16,915	380,036	548,443	13,306	3,459	75,023	5,332	998,746
Net Income	-49,240	-19,265	178,462	328,332	6,004	472	74,715	1,808	521,287
Controlling Net Income	-49,240	-19,223	87,952	310,208	3,802	-77	74,702	14,103	422,226

Income from non-financial sector: Gross Operating Margin, excluding SPEC leasing and Financial Asset (concession) of Promigas - Personnel and General Expenses - Depreciations and Amortizations + Other Revenues and Expenses. Holding: corresponds to expenses of Corficolombiana's equity investment business. Financial: Includes Corficolombiana, except for income and expenses of the equity investment business, and its financial subsidiaries. Dividends & Others: Corficolombiana's dividends and MPU received from the companies that don't consolidate plus Tesicol, Lehner and Energy Holdings.

Energy & Gas

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Revenue from Sale of Goods and Services	848,572	956,849	909,987	7.2%	-4.9%
Revenue Financial Asset (concession) Promigas	52,011	28,591	53,697	3.2%	87.8%
Cost of Sales and Services	537,664	653,126	585,931	9.0%	-10.3%
Gross Operating Margin	362,919	332,314	377,754	4.1%	13.7%
Equity Method and Dividends	36,903	48,992	39,386	6.7%	-19.6%
Net Financial Expenses	-63,050	-57,397	-59,629	5.4%	-3.9%
Financial Revenue, Net of provisions	20,450	23,312	27,906	36.5%	19.7%
Interest Expenses	83,500	80,709	87,535	4.8%	8.5%
Personnel and General Expenses	66,736	92,789	68,845	3.2%	-25.8%
Depreciations, Amortizations and Provisions	51,892	56,478	56,923	9.7%	0.8%
Other Revenues / Expenses	20,164	33,359	19,961	-1%	-40.2%
EBITDA	363,426	349,709	380,036	4.6%	8.7%
Net Income before taxes	238,308	208,001	251,704	5.6%	21.0%
Income tax	53,268	11,798	73,242	37.5%	520.8%
Net Income	185,040	196,203	178,462	-3.6%	-9.0%
Minority Interest	14,578	10,145	5,334	-63.4%	-47.4%
Controlling Net Income before Consolidation Adjustments	170,462	186,058	173,128	1.6%	-6.9%
Controlling Net Income	85,883	97,689	87,952	2.4%	-10.0%

Note: The revenue from sale of goods and services includes SPEC's leasing revenue: \$53,185 million in 1Q-18, \$58,885 million in 4Q-18 and \$56,918 in 1Q-19. The EBITDA considers revenue from non-banking lending activities (Brilla), registered in financial revenue net of provisions, and the revenue from financial assets (concessions).

Gross operating margin was relatively stable in 1Q-19 compared to 1Q-18. Promigas benefited from higher gas commercialization revenues, as well as connections and gas volume sold due to the entry into operation (April 2018) of Quavii. However, SPEC registers lower income during 1Q-19. In effect, the gas distribution business continues to grow with more than 4.4 million users in Colombia and Peru. Since March 2018, the number of users has grown by more than 300.000, mainly in Peru. Additionally, during 1Q-19 SPEC has received three methane tankers with approximately 245,510

m3 of GNL and has provided the regasification service for 63 interrupted days to deliver 2,648 million cubic feet of natural gas to the National Transportation System.

Regarding *Financial Revenue*, in 1Q-19 a revenue was recorded as a result of the higher exchange rate, while in 1Q-18 there was an expense for FX translation as a result of the dividends decreed in dollars by Cálidda. On the other hand, the reduction in *Minority Interest* was mainly driven by the increased participation of Promigas in GDO and Transoccidente by 4.31% and 10%, respectively, and by SPEC's lower net income during 1Q-19.

Infrastructure







COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Revenue from Sale of Goods and Services	373,839	1,668,565	861,660	130.5%	-48.4%
Cost of Sales and Services	188,855	360,385	257,919	36.6%	-28.4%
Gross Operating Margin	184,984	1,308,180	603,742	226.4%	-53.8%
Equity Method and Dividends	4,469	1,093	2,091	-53.2%	91.3%
Net Financial Expenses	26,183	-10,265	-10,978	-141.9%	-6.9%
Financial Revenue, Net of provisions	47,329	15,777	22,001	-53.5%	39.4%
Interest Expenses	21,146	26,042	32,979	56.0%	26.6%
Personnel and General Expenses	36,809	125,520	52,431	42.4%	-58.2%
Depreciations, Amortizations and Provisions	51,367	176,170	64,709	26.0%	-63.3%
Other Revenues / Expenses	2,440	6,678	5,821	138.6%	-12.8%
EBITDA	164,487	1,197,225	548,443	233.4%	-54.2%
Net Income before taxes	129,900	1,003,996	483,536	272.2%	-51.8%
Net income from discontinued operations		-176	-181	N/A	-2.8%
Income tax	50,008	302,586	155,023	210.0%	-48.8%
Net Income	79,892	701,234	328,332	311.0%	-53.2%
Minority Interest	22,458	370,256	65,759	192.8%	-82.2%
Controlling Net Income before Consolidation Adjustments	57,435	330,978	262,573	357.2%	-20.7%
Controlling Net Income	73,031	695,131	310,208	324.8%	-55.4%

The sector's gross operating margin showed an increase in 1Q-19 compared to 1Q-18, mainly driven by the progress in the construction works of the 4G projects that already signed the initiation of construction phase (Coviandina, Covipacífico and Covioriente) and which recorded the following progress percentage:

Concession	% Project progress Mar/19	Phase
Coviandina	44.6%	Construction
Covipacífico	18.1%	Construction
Covioriente	15.1%	Construction
Covimar	2.6%	Pre-Construction

Compared to 4Q-18, however, there was a reduction in the gross operating margin mainly explained by Covioriente, which recorded in November 2018 the revenue related to the signing of the initiation construction phase, and by lower progress in the construction work of Coviandina during 1Q-19

versus 4Q-18 (10.6% vs. 6.2%). On the other hand, the Average Daily Traffic in the concessions that are in operation increased by 2.2% versus 1Q-18.

Average Daily Traffic (ADT)				
Concession	1Q-18	4Q-18	1Q-19	%
 COVIANDES CONCESIONARIA DEL OCCIDENTE S.A.	31,356	32,320	31,448	0.3%
 CCFC S.A.	25,514	26,347	27,070	6.1%
 Pisa	33,630	34,270	34,184	1.6%
 CONCESIONARIA PANAMERICANA	5,206	5,332	5,325	2.3%
 Concesionaria Vial del Pacifico	7,339	7,531	7,249	-1.2%
 Concesionaria Vial del Oriente	15,685	15,879	16,053	2.3%
Total	118,730	121,679	121,329	2.2%

The variations in financial revenue are mainly due to the FX translation in relation to the credit in dollars obtained by Covioriente. On the other hand, personnel and general expenses increase as a result of higher maintenance expenses at Coviandes to comply with the standards required for the reversion of the highway and higher personnel expenses at Covipacífico and Covimar.

Hospitality

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Revenue from Sale of Goods and Services	84,614	93,428	91,641	8.3%	-1.9%
Cost of Sales and Services	29,013	32,442	31,032	7.0%	-4.3%
Gross Operating Margin	55,601	60,986	60,609	9.0%	-0.6%
Equity Method and Dividends	0	0	0	N/A	N/A
Net Financial Expenses	-1,599	-2,388	-2,394	49.7%	0.3%
Financial Revenue, Net of provisions	19	-437	-342	-1939.6%	-21.6%
Interest Expenses	1,618	1,951	2,052	26.8%	5.2%
Personnel and General Expenses	45,535	46,420	49,224	8.1%	6.0%
Depreciations, Amortizations and Provisions	2,724	2,603	3,126	14.8%	20.1%
Other Revenues / Expenses	1,222	2,238	1,719	40.7%	-23.2%
EBITDA	11,461	16,915	13,306	16.1%	-21.3%
Net Income before taxes	6,965	11,813	7,584	8.9%	-35.8%
Income tax	1,379	2,456	1,580	14.6%	-35.7%
Net Income	5,586	9,357	6,004	7.5%	-35.8%
Minority Interest	1,388	1,482	1,528	10.1%	3.1%
Controlling Net Income before Consolidation Adjustments	4,198	7,875	4,476	6.6%	-43.2%
Controlling Net Income	3,578	6,887	3,802	6.2%	-44.8%

The hospitality sector's gross operating margin grew by 9.0% in 1Q-19 compared to 1Q-18. The occupancy and number of rooms sold increased during the year reflecting the consolidation of the hotel Estelar Cartagena and the entry into operation in 2018 of two new hotels in Medellin. In addition, in January 2019 the San Isidro hotel in Lima Peru went into operation, adding 80 rooms.

The average occupancy rate increased from 57% in 1Q-18 to 60% in 1Q-19 and the number of rooms sold were 6.7% higher than the previous year. Additionally, during the period the construction of the new Spa at the Estelar Paipa Hotel and Convention Center and the reform of the lobby and restaurant at Apartamentos Estelar Bellavista (Peru) advanced.

Agroindustry

The results of Pajonales are affected by the excess rainfall that has prevented the sale of rice and certified seed; however, these sales are recoverable and it is expected that with the managing plan proposed by the Government, prices will increase. In addition, there have been higher costs related to the cleaning of the lots of red rice, the seeking of higher yields, and the elimination of some seed lots that did not have the expected germination levels. All of the above, had a negative impact on the consolidated EBITDA of Pajonales.

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Revenue from Sale of Goods and Services	30,349	36,974	26,662	-12.1%	-27.9%
Cost of Sales and Services	24,239	29,818	21,646	-10.7%	-27.4%
Gross Operating Margin	6,110	7,156	5,016	-17.9%	-29.9%
Equity Method and Dividends	652	97	897	37.6%	824.7%
Net Financial Expenses	-1,426	-2,532	-1,081	24.2%	-57.3%
Financial Revenue, Net of provisions	409	-722	1,169	185.7%	261.9%
Interest Expenses	1,835	1,810	2,250	22.6%	24.3%
Personnel and General Expenses	7,768	9,327	8,519	9.7%	-8.7%
Depreciations, Amortizations and Provisions	1,041	16,252	909	-12.7%	-94.4%
Other Revenues / Expenses	5,724	9,083	5,261	-8.1%	-42.1%
EBITDA	5,071	6,211	3,459	-31.8%	-44.3%
Net Income before taxes	2,251	-11,775	665	-70.5%	105.6%
Income tax	1,313	-28	193	-85.3%	789.3%
Net Income	938	-11,747	472	-49.7%	104.0%
Minority Interest	-69	397	285	513.0%	-28.2%
Controlling Net Income before Consolidation Adjustments	1,007	-12,144	187	-81.4%	101.5%
Controlling Net Income	675	-8,423	-77	-111.4%	99.1%

In relation to Unipalma, during the year the price of CPO and palm kernel oil has had a downward trend. In addition, there was a reduction in the tons produced of palm oil and palm kernel oil due to the lower amounts of fruit processed and energy problems in the plant, resulting from the malfunction at one of the generators in March, which did not allow it to operate at full capacity and a large part of the fruit had to be sent to maquilas (case in which none of the sub-products is delivered).

Financial

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Equity Method and Dividends	98	23	105	7.1%	356.5%
Margin from Financial Activities	23,351	49,330	13,662	-41.5%	-72.3%
Interest Income Expenses, net provisions	31,053	21,691	19,267	-38.0%	-11.2%
Interest Expenses	73,742	72,108	51,072	-30.7%	-29.2%
Other Financial Revenues, net	66,040	99,747	45,467	-31.2%	-54.4%
Personnel and General Expenses	38,109	42,640	45,532	19.5%	6.8%
Depreciations, Amortizations and Accounts Receivable Provisions	-2,756	24,045	-15,176	450.7%	-163.1%
Other Revenues / Expenses	1,013	5,143	1,235	21.9%	-76.0%
Operating Income	850	9,837	-16,915	-2089.0%	-272.0%
Net Income before taxes	-10,891	-12,189	-15,355	41.0%	26.0%
Income tax	8,277	4,093	3,910	-52.8%	-4.5%
Net Income	-19,168	-16,282	-19,265	0.5%	18.3%
Controlling Net Income before Consolidation Adjustments	-18,563	-15,253	-19,223	-3.6%	-26.0%
Controlling Net Income	-17,958	-14,224	-19,180	-6.8%	-34.8%

The financial sector includes the financial subsidiaries (Casa de Bolsa, Fiduciaria y Leasing) and Corficolombiana's treasury business. The margin of financial activities improved in the quarter compared to the same period of the previous year, mainly due to better results of the treasury business and lower provisions in Corficolombiana. Additionally, in 1Q-19 and in relation to the sale of assets by Leasing Corficolombiana, it was registered a recovery of provisions for an amount of \$60 billion and an expense related to the discount on the sale of assets and liabilities.

Statement of Financial Position

Total consolidated assets increased by 3.4% to \$27.1 trillion in 1Q-19, mainly due to the assets related to concession agreements in line with the progress in construction work of the 4G concessions, mainly in Coviandina, Covipacífico and recently Covioriente, all of which have already signed the initiation of construction phase.

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Assets	21,357,497	26,244,927	27,127,599	27.0%	3.4%
Cash + Interbank Funds	2,583,491	2,044,470	3,007,759	16.4%	47.1%
Investments	4,930,985	5,981,548	5,341,068	8.3%	-10.7%
Associated Companies and Joint Ventures	712,564	759,222	661,276	-7.2%	-12.9%
Other Variable Income Investments	1,390,000	1,634,370	2,057,469	48.0%	25.9%
Fixed Income + Derivatives	2,828,421	3,587,956	2,622,323	-7.3%	-26.9%
Loan Portfolio + Account Receivables, net	3,818,602	3,848,795	3,455,189	-9.5%	-10.2%
Portfolio	2,330,247	2,302,236	1,666,369	-28.5%	-27.6%
Accounts Receivable	1,488,355	1,546,559	1,788,820	20.2%	15.7%
Fixed Asset	2,526,449	2,536,430	2,711,024	7.3%	6.9%
Assets in Concession Agreements	6,483,180	10,633,163	11,377,074	75.5%	7.0%
Financial Asset	3,261,927	5,118,682	5,502,744	68.7%	7.5%
Intangible Asset	3,221,253	5,514,481	5,874,330	82.4%	6.5%
Other Assets	1,014,790	1,200,521	1,235,485	21.7%	2.9%

Fixed income investments reflect the strategy of Corficolombiana's treasury given the reduction in TES rates during the quarter. The reduction of the *Loan Portfolio and Accounts Receivable* is mainly due to the transfer of assets from Leasing Corficolombiana to Banco de Bogotá and Banco de Occidente for a total value of \$655.5 billion.

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Liabilities	16,047,802	18,126,238	18,581,761	15.8%	2.5%
Deposits	4,295,602	3,805,028	3,617,213	-15.8%	-4.9%
Interbank Funds	2,610,495	2,560,805	2,219,116	-15.0%	-13.3%
Financial Obligations	6,137,449	7,112,413	7,407,721	20.7%	4.2%
Credits	3,303,052	4,260,125	4,658,977	41.1%	9.4%
Securities Issued	2,834,397	2,852,288	2,748,744	-3.0%	-3.6%
Other Liabilities	3,004,256	4,647,992	5,337,711	77.7%	14.8%

The reduction in *Interbank Funds* is in line with the strategy of Corficolombiana's treasury. On the other hand, the variation in *Deposits* reflects the transfer of liabilities by Leasing Corficolombiana to Banco de Occidente and Corficolombiana for a total value of \$531 billion, of which \$ 90.7 billion went to Corficolombiana. *Financial Obligations*, related to the operation of our subsidiaries, mainly reflect the indebtedness of the infrastructure sector, particularly related to the construction of 4G projects. *Other Liabilities* reflects both the impact of the application of IFRS 15, as the difference between the recorded revenue from concessions and the fiscal balance is accounted for as deferred tax, and the provisioning for certain contractual funding obligations (properties, social, etc).

COP MM	1Q-18	4Q-18	1Q-19	1Q-19 / 1Q-18	1Q-19 / 4Q-18
Controlled Equity	3,425,006	6,033,706	6,633,410	93.7%	9.9%
Minority Interest	1,884,689	2,084,983	1,912,428	1.5%	-8.3%
Equity	5,309,695	8,118,689	8,545,838	60.9%	5.3%

Equity grew 9.9%, due in large part to the issuance of shares of Corficolombiana for \$ 990.6 billion and the quarter's net income. Additionally, the application of IFRS 16 had an impact of - \$26,982 million.

1. Annexes

Consolidated Companies per Industry

